

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 217406

43

ORIGIN OPIC-06

INFO OCT-01 ARA-06 ISO-00 EB-07 COME-00 TRSE-00 XMB-02

/022 R

DRAFTED BY OPIC/ID/LA:BTMANSBACH

APPROVED BY EB/IFD/OIA:RJSMITH

OPIC/F:PCOUNTS

EB/IFD/OIA:DHSTEBBING

ARA/ECP:RSTERN

----- 081161

P 121629Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY GUATEMALA CITY PRIORITY

AMEMBASSY TEGUCIGALPA PRIORITY

AMEMBASSY SAN SALVADOR PRIORITY

AMEMBASSY MANAGUA PRIORITY

AMEMBASSY SAN JOSE PRIORITY

AMEMBASSY PANAMA PRIORITY

LIMITED OFFICIAL USE STATE 217406

E.O. 11652: N/A

TAGS:EINV

SUBJECT: OPIC'S CENTRAL AMERICAN INVESTMENT MISSION -
GLASS CONTAINER MANUFACTURER

1. OPIC HAS RECEIVED AN EXPRESSION OF INTEREST BY BROCKWAY GLASS COMPANY (A LARGE MANUFACTURER OF GLASS CONTAINERS) TO PARTICIPATE IN OPIC'S INVESTMENT MISSION TO CENTRAL AMERICA, SCHEDULED FOR NOVEMBER. HOWEVER, BEFORE THEY GO, THEY NEED TO KNOW WHETHER THE MARKET IN CENTRAL AMERICA IS SUFFICIENT TO JUSTIFY THE EXPENSE AND EFFORT OF BUILDING A PLANT.

2. OPIC HAS OBTAINED FROM THE DEPARTMENT OF COMMERCE FOB
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 217406

DOLLAR VALUE OF GLASS CONTAINER EXPORTS TO CENTRAL

AMERICAN COUNTRIES, BUT THESE FIGURES ARE INCOMPLETE AS THEY ARE LIMITED ONLY TO U.S. EXPORTS AND ARE TOO SMALL TO INTEREST BROCKWAY. CONSEQUENTLY, REQUEST ADDRESSEE EMBASSIES SUPPLY OPIC WITH TOTAL IMPORT FIGURES FOR THEIR COUNTRIES FOR GLASS BOTTLES AND CONTAINERS COMING FROM OUTSIDE THE CENTRAL AMERICAN COMMON MARKET.

3. IN THIS CONNECTION, WE WOULD CALL THE MISSIONS' ATTENTION TO THE FACT THAT HOST GOVERNMENT FIGURES SUPPLIED TO THE DEPARTMENT OF COMMERCE APPEAR TO BE BASED ON IMPORT

DUTIES COLLECTED AND TOTAL IMPORTS REGISTERED ON THIS BASIS ARE LOWER THAN EXPORTS FROM THE U.S. ALONE. CONSEQUENTLY, WE QUESTION VALUE OF FIGURES BASED ON DUTY.

4. FOR PANAMA: REQUEST EMBASSY PANAMA PROVIDE US WITH SIMILAR FIGURES FOR PANAMA TOGETHER WITH ASSESSMENT OF WHETHER AGREEMENT BETWEEN PANAMA AND ANY COMMON MARKET COUNTRY PROVIDES FOR WAIVER OR REDUCTION OF DUTY ON IMPORT OF GLASS CONTAINERS. DECONTROL AFTER SEPTEMBER 10, 1976. KISSINGER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INVESTMENT CLIMATE, IMPORT DATA, GLASS
Control Number: n/a
Copy: SINGLE
Draft Date: 12 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE217406
Document Source: CORE
Document Unique ID: 00
Drafter: BTMANSBACH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750316-1057
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750957/aaaabxyb.tel
Line Count: 82
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN OPIC
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 05 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <05 SEP 2003 by CunninFX>; APPROVED <01 DEC 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: OPIC'S CENTRAL AMERICAN INVESTMENT MISSION - GLASS CONTAINER MANUFACTURER
TAGS: EINV, US, XK, OPIC, BROCKWAY GLASS CO
To: GUATEMALA MULTIPLE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006